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## Harmony and Synergy Merge To Form Leading On-Demand Health and Human Services Solutions Company

*Combined company to deliver solutions that improve agency operational efficiency and effectiveness*

**Reston, Virginia – October 29, 2007**—Harmony Information Systems, Inc. (Harmony), the industry leading provider of software solutions for the health and human services (HHS) sector, and Synergy Software Technologies, Inc. (Synergy), the leading software solutions provider to HHS entities serving the aging market, today announce the merger of their companies. The combined entity, which will operate under the Harmony name, gains the expanded capability to offer HHS software solutions with both on-demand and on-premise models. These solutions are deployed by tens of thousands of end users and support millions of clients within federal, state, tribal and local agencies, as well as small and large private non-profit organizations.

The new Harmony combines entities with two decades of experience that have built significant customer bases by providing superior solutions that, unlike their competitors, can be in production after only months versus years. Harmony's on-demand model is the most cost-effective software solution in HHS today and enables organizations with smaller budgets, such as the more than 250,000 non-profit service providers throughout the U.S., the ability to leverage the technologies utilized by much larger state and federal customers. The merged entity is the leading provider of HHS software and consulting services in the U.S., with customers in 43 states, as well as the District of Columbia, Puerto Rico and Canada.

- ∞ Harmony will maintain its headquarters in Reston, Virginia under the leadership of its Chief Executive Officer and founder, Tonya J. Harmon. Synergy's founders, Stan Eames and Dave Dapkiewicz, will continue in senior leadership roles based in Burlington, Vermont and will provide significant customer, product and market expertise.
- ∞ Harmony will grow its team by more than 50% over the next 12 months, to address new opportunities as a result of the combined solutions and to continue to provide world-class products and services for which the merged entities have become known. Harmony and Synergy customers will continue to be served by the same dedicated professionals with which they currently work.
- ∞ [Click here](#) for a full overview of the benefits of Harmony's solutions.

### Company Quotes

*Tonya J. Harmon, CEO, Harmony Information Systems, Inc.*

"The natural combination of Harmony and Synergy's strengths unites an exceptional team of professionals with an expanded portfolio of on-demand software capabilities. The merger is part of Harmony's overall industry leadership strategy in the growing HHS industry."

"This merger combines the best of breed of each company's technical strengths, human services expertise and breadth of product offerings, to deliver to the HHS industry the most comprehensive, technologically sophisticated and configurable enterprise information solutions available today. We

welcome Synergy's customers and look forward to providing solution options for the range of services and programs that their clients may require."

*Stan Eames, Founder, Synergy Software Technologies, Inc.*

"Harmony and Synergy held similar values as separate entities, and they now share those values as a united company. These are exciting times for all of us, including and especially our many valued customers. Our customers can expect that our products will continue to be serviced by the same committed people. It is a great privilege to serve our customers and we look forward to doing so with a renewed commitment to our products and services that leverage the best innovations of the new combined company."

### **Harmony and Synergy Solutions**

Harmony's fully integrated enterprise software solution includes Case Management, Provider Management, Financial Management and Outcomes Management. The product suite application framework is built on the latest Microsoft .NET technology. Harmony's solutions are designed to meet the case management needs of public and private human services agencies, including both providers and payers of services in multiple program areas such as mental health, mental retardation and developmental disabilities, adult aging, housing and homeless, public guardianship, vocational rehabilitation, substance abuse and child welfare.

Synergy's feature-rich solution consists of its flagship system *SAMS*, plus eight applications focused primarily on the aging market. *SAMS* is the leading software solution in this market and is used by more than half of the National Aging Network. Synergy's products are offered in a hosted environment under the "Software-as-a-Service," or SaaS model. Synergy was among the first technology companies to prove the viability of the SaaS model for health and human service organizations. The product suite includes powerful products in the financial, reporting and complaint tracking areas.

### **About Harmony Information Systems, Inc.**

Harmony Information Systems, Inc. offers the health and human services profession *Harmony*, an integrated suite of software solutions as well as comprehensive education and consulting services. Harmony's Web-based information management framework is designed for organizations—public and private—that administer a broad array of programs or services. Harmony's enterprise approach draws critical data from disparate data sources to create a single, fully integrated, consistent, and comprehensive client view, resulting in overall improvements in operational efficiency and effectiveness. For more information visit [www.harmonyis.com](http://www.harmonyis.com).

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